

**Global**  
Executive

**Global Executive Consultants Limited**  
*Your Human Resources Partner*



## Corporate Profile

Founded in 1996 with a wide-ranging network and extensive experience in recruitment in Greater China area, we have a strong track record in successfully delivering high quality candidates and human resources solutions to clients.

With our edge in combining local market intelligence and global perspective, we have been providing total human resources solutions to multinational companies for over a decade. We specialize in Information Technology, Banking and Finance, FMCG, Manufacturing Industries and general recruitment services.

## Why choose Global Executive?

### 1. Strategic Footprint

With our four offices located strategically in Hong Kong, Beijing, Shanghai and Guangzhou, Global Executive has ready access to regional intelligence and expertise, which are valuable tools that can assist our clients in building up their businesses in Greater China and Asia via recruiting the right talents.

### 2. Team Oriented Culture

Global Executive is one of the few recruitment firms that reinforce its collegial, team-oriented culture with a true partnership structure. We believe that our culture ultimately translates into higher performance and enhanced value for our clients.

### 3. Proprietary Database

For top talent search, we have built up a proprietary database of a large number of top-notch executives in banking and finance, information technology, telecom, manufacturing and commercial sectors, enabling us to access the appropriate targets for our clients in an effective and efficient manner.

### 4. Tailor Made Human Resources Solution

A partnership approach has always proved to be successful; Global Executive is dedicated towards developing a close working relationship with our clients and executing creative and strategic recruitment plans. Our professional consulting team ensures that all candidates are meticulously screened and selected to the clients' total satisfaction. Follow up work and continuous communication with clients also allow us to better understand and fulfill their needs in a fast changing global business environment.

### 5. Stable Workforce

Global Executive is proud to claim that we have the lowest staff turnover in the Executive Recruitment industry with a single digit staff turnover rate for the last decade since our incorporation.

Our stable workforce gives Global Executive a competitive advantage that enables us to provide consistent high quality services and helps us to build a long lasting partnership with our clients. With our dedicated executives who always strive to understand the client's company mission, culture and requirements, our clients can be assured of a close and fruitful partnership in delivering effective human resource solution in a timely manner.

# Our Services

## 1. Recruitment

- *Permanent placement, temporary or contract*
- *Full services from screening to recruiting*
- *Specialized in different industries*

Global Executive has successfully screened and placed many high caliber staff in front, middle and back office across different industries, such as Banking and Finance, FMCG, Information Technology, Industrial and Engineering etc. We recruit all levels of staff ranging from director and general management appointments through to general support staff.

Our consultant teams have successfully placed over hundreds of executives and professionals in Hong Kong and PRC as listed below for your references.

## Banking and Finance

Global Executive recruits a variety of mid to senior level calibers in Corporate and Treasury & Capital Market, Private and Retail Bank, Fund House, Corporate Finance, Asset Management and Insurance Company.

- Corporate Banking & Transaction Services
- Credit & Risk Management
- Derivatives & Structured Products
- Equities / Capital Markets / Treasury
- Fixed Income
- Global Securities Services & Prime Brokerage
- Legal & Compliance
- Private Equity / Venture Capital
- Mergers & Acquisitions
- Project / Leveraged / Structured Finance
- Operations & Technology
- Asset & Wealth Management / Alternative Investments
- Retail Banking / Consumer Financial Services
- Underwriting (Life & General Insurance)
- Claims Assessment (Life & General Insurance)



## Information Technology

We pride ourselves on our in depth knowledge of the IT Recruitment marketplace, and we have a large database of available IT professionals, seeking permanent and contract roles in the following areas.

- Sales / Marketing / Business Development
- Alliance and Channel Development
- Presales / Technical Consulting
- Enterprise / Infrastructure Architect
- Database Modeling and Administration
- Project Management / Software Engineering
- Programming (J2EE, .NET, RPG & COBOL etc.)
- System Administration / Infrastructure Support



## FMCG

We are focusing on all key disciplines in luxury fashion & accessories, retail, pharmaceutical, food & beverage, consumer health care, personal and household care sectors.

- Sales / Account Management
- Buying / Merchandising
- Brand Marketing / Product Management
- Advertising and Promotion
- Human Resources
- General Management
- Finance / Administration
- Logistics / Supply Chain



## 2. Executive Search

- *Professional teams search for executives to fit your unique requirements*
- *Full back up from our highly committed researchers*

Global Executive has a team of executive search professionals who has successfully placed executives ranging from CEO, CFO, COO, Director, President to Vice President into start up companies, multi-national Fortune 500 companies and world-class companies.

Once a search mandate is confirmed, our designated research team would first understand the key requirements and identify the major industry players. Following which, we will commence a comprehensive market mapping strategy for searching the best match candidates. Our research team is trained to apply a systematic approach to our recruitment process to ensure that all the qualified candidates in the market is identified and screened to sieve out the best candidates that possess the vision, drive and capabilities that matches the requirements to fill your company's vital posts and propel your company with greater success.



## 3. Staff Outsourcing / Staff Secondment

Global Executive provides a one-stop-shop professional Staff Outsourcing Service to clients, ranging from recruitment, payroll arrangement, compensation and benefit administration, Mandatory Provident Fund (MPF), annual/ sick leave, Insurance, Inland Revenue Filing and Performance Appraisal etc. Global Executive is also able to provide professional advice for resolving industrial disputes, confidential mediation service and advice on employment regulation.

Global Executive currently maintains a constant headcounts of approximately 800 under our payroll who are being seconded to various clients at any one time. These positions include Banking and IT professionals, back office support, front line sales team ranging from executive level to administrative support staff and call centre customer service team members.



### Advantages:

- Contract Staffing can fulfill the specialist skills needed in certain projects
- Client could focus on their core business and outsourced their non-core functions
- Meet urgent need of manpower without adding headcounts
- Capitalize on the flexibility in formation of project teams
- Offers an opportunity to evaluate the competency of the candidate before committing to take him/ her as a permanent staff
- Global Executive takes care all personnel administration, including payroll arrangement, compensation and benefit administration, Mandatory Provident Fund (MPF), annual leave, sick leave, liaise with insurance companies and tax authorities etc.
- Conduct orientation, appraisal with employees
- Support clients in communicating and conducting evaluation with employees



## Our Recruiters

We promise to provide the best service to clients, our expertise with strong experience and diversified background allows us to excel. Our consultants from diverse industries brings along with them different industry's knowledge and expertise in their respective field, which helps to identify, evaluate and recruit the suitable talents for your company.

We value our consultants as the most precious asset of our Company. The stable team allows us to provide continuous service and at the same time build up long term relationship with our clients. With a potent work ethic, attention to details and a strong commitment to provide the best possible solution for our clients, our team is your best partner to assist you in your business growth.



## Our Administrative Support

A separated, strong and dedicated team consisting of human resources consultants and accounting professionals have been designated for supporting our "Contract, Temporary and Payroll Services", ensuring the accuracy of every invoice and the payment deliveries are on schedule, helping our clients to handle payroll, tax payment and MPF related workflow.

## Our Commitment

Global Executive aims to be the partner working closely with our clients along their path of expansion and growth, meeting their manpower requirements and developing the best human resources strategies and solutions with clients hand in hand. We have been working according to the best practice, developed a quality management process and proprietary database. This process is tailored to end targets of timely and quality completions and responsiveness to clients needs.

In order to keep up our high standard of services, we always communicate with our clients and strive to understand their ever changing business needs, organizational structure and working culture.

A dedicated account manager will be assigned to monitor the entire search assignment and build up a long term relationship with our clients and maintaining a high service quality standard.

An essential feature of Global Executive is monitoring the new employee's progress while offering advice and assistance whenever required. Our consultant will collect feedback from clients and newly placed employee to ensure their continued satisfaction in all areas.



## Contact Us

### Hong Kong Headquarter

Tel: +852 3551 9300  
E-mail: hongkong@globexec.com

Fax: +852 3551 9400  
Website: [www.globexec.com](http://www.globexec.com)

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### Beijing Branch Office

Tel: +86 (10) 8599 9206/9207  
E-mail: beijing@globexec.com

Fax: +86 (10) 8599 9187  
Website: [www.globexec.com.cn](http://www.globexec.com.cn)

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### Guangzhou Branch Office

Tel: +86 (20) 2838 1700  
E-mail: guangzhou@globexec.com

Fax: +86 (20) 2838 1790  
Website: [www.globexec.com.cn](http://www.globexec.com.cn)

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### Shanghai Branch Office

Tel: +86 (21) 6247 2568  
E-mail: shanghai@globexec.com

Fax: +86 (21) 6247 6215  
Website: [www.globexec.com.cn](http://www.globexec.com.cn)